



P.S.I. NEWS



December, 2007 Volume 10 Issue 1

Project Manager Larry Owen Retires

The end of 2006 marked the end of an era at Precast Services, Inc. with the retirement of Mr. Larry Owen, who had been a valuable asset to the company since our inception in 1988.

Larry started with the company as one of our first Journeyman Ironworkers and proceed to climb the corporate ladder to Project Foreman, General Foreman, and finally to Project Manager.

One of Larry's first projects as a Foreman was The Lexington Library where he almost went to jail for blocking the street and entrance to the police station. The police asked Larry to move the crane but Larry told him that he had precast to set and wasn't moving it until he was finished (we suspect Larry moved the crane).

Larry always put PSI first and always made decisions based upon what was best for the company over what may have been more convenient to him.



Larry and Kathy Owen



Chuck Mayer, Larry Owen, and Barry Cooper

After his recuperation from a serious jobsite injury, Larry came back to work as a Project Manager working along side Barry Cooper in our Columbus, Ohio office. Larry carried over the same work ethic, attitude, and principles to his new position which, along with his experience in the field, proved to be a benefit to both the company and to our customers. If Barry made a decision Larry did not agree with he would be sure to let Barry know. Larry's devotion to the company was never in question.

Larry will be missed by all who worked with him. Precast Services, Inc. wishes Larry the best of luck and happiness in his retirement.

PSI Welcomes Bo Kuszniir



Bo Kuszniir

Precast Services, Inc. is pleased to announce that Mr. Bo Kuszniir has joined our team of Project Managers. Mr. Kuszniir comes to us from a major precast producer/erector where he was Director of Project Management.

Bo is currently working with Executive Vice President Jon Smith who is familiarizing him with our East Coast operations, personnel, and contacts.

Bo began his career with a Bachelor's Degree from Pennsylvania State University in Civil Engineering. His work experience spans a diverse range including the construction of roads, bridges, movie theaters, shopping centers, warehouses, offices, and parking garages. Bo currently resides in Pennsylvania with his wife and three children. Welcome to the PSI family!

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is PSI ?**

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President's Message...

I hope everyone had a nice Thanksgiving and wish everyone a Merry Christmas and a very good New Year to come.



Thanks to all of the hard work and dedication of everyone in the field, the project managers, and the office staff, 2007 should turn out to be a good year. I've always said that the key to being a successful company is the ability of the field personnel and project managers to work together, but the fact is that we don't make a penny until the product is in the air.

Precast Services Inc.' work for 2008 is looking real good, but as always, we need more Foreman that can take control and manage projects in a safe and efficient manner. It's not getting any easier to control projects due to the increased responsibilities we are being asked to carry and perform. If we want to continue to be one of the best erection companies, we have to take on these additional responsibilities that the contractors are demanding.

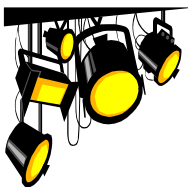
We have to have more qualified Foreman to help carry the load that is being placed on our key Foreman that is much greater than it has ever been. I'm asking the Foreman working under our key Foreman to step up to the plate and be the Ironworkers that contractors will want to run their projects.

Barry L. Cooper - President

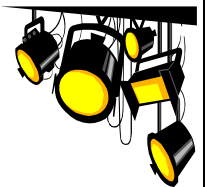
A Look Ahead.....



<u>Project</u>	<u>Est. Start</u>	<u>Location</u>	<u>Project</u>	<u>Est. Start</u>	<u>Location</u>
Bryn Mawr PG	February 2008	Philadelphia, PA	Highlands/Morristown PG	April 2008	Morristown, NJ
Argosy Parking Garage	February 2008	Lawrenceburg, IN	Bloomfield Hills PG - J	April 2008	Bloomfield, MI
Penn Square Marriott	March 2008	Lancaster, PA	Firekeepers Casino PG	April 2008	BattleCreek, MI
Carousel Mall Retail	March 2008	Syracuse, NY	Xanadu East PG	April 2008	E. Rutherford, NJ
MTA Music Central PG	April 2008	Nashville, TN	Essex Hall of Records	May 2008	Newark, NJ
IU Stadium Expansion	April 2008	Bloomington, IN	Metro Airport Blue PG	June 2008	Detroit, MI
Xanadu West PG	April 2008	E. Rutherford, NJ	IU Data Center	June 2008	Bloomington, IN



Employee Spotlight Mike Drop



Precast Services, Inc. is blessed with many great employees. The intent of "Employee Spotlight" is to recognize these individuals for their accomplishments, loyalty, and dedication.

One of these individuals is Mr. Mike Drop. This past May, Precast Services, Inc. was pleased to promote Mike to the position of Vice President of Architectural Precast. Mike has been with Precast Services, Inc. since August 1995 and has been an estimator and Project Manager on many successful projects, as well as being responsible for contract review, design planning, and production scheduling to name just a few of his many duties. One of Mike's first projects was the massive Northwestern Memorial Hospital Project in Chicago, Illinois.

We are confident that Mike's many years of hard work, diligence and dedication to the goals of Precast Services, Inc. will serve him well and help him succeed in his new position.

For these and other reasons too numerous for this space, our "Employee Spotlight" shines on Mike Drop. Congratulations Mike!



Mike Drop



Project Snapshots



Cooper Hospital Parking Garage Camden, New Jersey



The Cooper Hospital PG Erection Team members, representing PSI, Ironworkers Local # 399, Operating Engineers Local # 825, and Teamsters Local # 676, were Project Foreman Bob Nelson Jr., Anthony Carrelli, Thomas Dooley, Mike Klein, Carl Lyons Jr., Louis Martelli, Raymond Moir, Donald Newsome, Ken Parliament, James Robb, Engel Tagland, Dorothy Walters, Jason Williams, John N. Fox, James Price, Dion Stove, David Weissner, Walt Lenkowski, Mike Shields, John McCarthy, and Douglas Milliner.

Skanska USA Building Issues Safety Performance Award to PSI

Congratulations are in order for the entire Shering Plough (Summit, New Jersey) crew, and especially Project Foremen Mike Hart and Tony Russo for their outstanding safety performance which lead to an injury free worksite. Skanska USA Building, Inc., a worldwide construction management company, recently acknowledged the dedication, work ethic, safety leadership and commitment demonstrated by our employees throughout the course of the project. Thank you for a job well done!



Mike Hart



Tony Russo

Representing Precast Services, Inc. Ironworkers Local # 480 and Operating Engineers Local # 825, were Project Foremen Mike Hart and Tony Russo, Team Members Mike Bouchard, Thomas Furnbach, John Garby, Richard Malcolm, Carlos Ramirez, Michael Sharo III, Julio Smith, Aaron Sohl, Operating Engineers John N. Fox, Frank DePalma and Daniel Kolmer.



MGM Grand Casino PG - Detroit, Michigan



The MGM Grand Erection Team Members, representing PSI, Ironworkers Local # 25, and Bricklayers Local # 2 were Project Foremen Dave Schlaufman, Karl Schneider, Joe Fontaine, and Monte Owczarzak, Crew members Eric Besaw, Ben Dodson, Daniel Fogg, Thomas Moran, Wade Owczarzak, Larry Tomczak, Mark Pruitt, Terry Streets, and Ronald Williams.

Lee County Courthouse - Ft. Myers, Florida



The Lee County Courthouse Erection Team Members representing Precast Services, Inc., Ironworker's Local # 397 were, Project Foreman Don Phillips, John Ammons, Jesse Burtz, Jason Johnson, James Kennedy, and Jessie Simmons.

Creekside Crossing - Nashville, Tennessee



The Creekside Crossing Erection Team Members representing Precast Services, Inc. and Ironworker's Local # 492 were, pictured left to right, front row, Paul Jones, Wyatt Hensley, Pat Nash, PSI President Barry Cooper, Ray Williams, Foreman Loren Cheney, back row, Keith McGee, Freddie Holloway, and operator Bill Keefe.

Ascent @ Roeblings Bridge - Covington, Kentucky

If your looking for a high rise condo with spectacular views of the Greater Cincinnati area, luxurious surroundings and amenities, and, have alot of money to spend, then perhaps Ascent @ Roeblings Bridge is your next home.

Situated near the Ohio River in Covington, Kentucky, this concrete superstructure with a facade of precast concrete panels and reflective glass curtain wall incorporates a structural design that exceeds all existing seismic requirements.

This structure itself posed many erection challenges because not only is the majority of the building on a radius, it also tapers inward as the elevation increases. Nevertheless, Precast Services, Inc.' erection crew, lead by Project Foreman Karl Schneider, have lived up to the challenge while having to work nights due to the heavy schedule of the tower crane during the day.



Congratulations to Karl and the following crew members, pictured left to right: Karl Schneider, Danny McKernan, Dan Nichols, and Gabe Wentworth, representing Ironworkers Local # 44



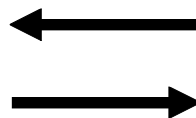
Children's Place Parking Garage - Secaucus, New Jersey



The Children's Place Erection Team members, representing PSI, Ironworkers Local # 45 were Project Foreman Mike Hart, Team Members Mike Bouchard, James Brennan, Victor DeJesus, Michael DePoalo, Jay Foote, Daniel Lehman, Anthony Russo, and Miguel Silva.



**Hudson Alpha -
Huntsville, Alabama**



**St. Joseph University
Philadelphia, PA**



2007 Foremen's Meeting & Gathering

This year, our annual Safety Training and Foremans Meeting was held in Cleveland, Ohio on February 17, 2007. While the men discussed business during the day, the spouses were kept busy at the Rock-N-Roll Hall of Fame, Tower City Center, or The Great Lakes Science Center.



Being the weekend after Valentines Day, it seemed only fitting to have a "Valentine Gala" in the evening which also included "Casino Night", which turned out to be a huge success thanks to the hard work of both Sandy Kuzmiak and Diana Perlenfien. Precast Services, Inc. would like to thank those who attended for their idea's, suggestions, and comments to become more efficient and better serve our customers.



Taking a spin at the Roulette Wheel are Rita Drop, Jerry and Sandy Kuzmiak, Joe Fontaine, and Dan & Barb Fogg.



Lorri Sroka (with Husband Chuck over her shoulder) and Barry Cooper try their luck at Blackjack.

Announcements (Are Back!):

Do you have an Announcement or other item of interest you would like to share with the PSI family?? By request, we are bringing back this feature to our Newsletter. Please forward any brief announcements such as wedding anniversaries, births, graduations, etc. you would like to share to Sandy for publication in future newsletters.

Our sympathies to:

Al & Claudia Dilillo on the passing of Claudia's father Fiore Rossi and Al's sister Kathy Wertenberger.

Jim & Louise Allen on the passing of Jim's father.

Congratulations:

Bo and Sarah Kuszniir on the birth of their son Joseph Anthony on 5/14/07.

And from the (Mark) Derus Household:

Mark's son, Mark Jr. (pictured right), graduated on May 24 from the 787th Alpha Gator Military Police at Ft. Leonardwood, MO.

Mark's step-son Jeremiah Maybaugh was promoted to the rank of Lance Corporal in the US Marine Corps.

Mark's son Alphonse graduated from Loyola University with a Bachelors Degree in Psychology.



**Roberts Paideia
Academy**

Cincinnati, Ohio



The Safety Page



Are all Work Injuries “Recordable”?

First the good news, **NO**, not all injuries (or illnesses) which occur at the workplace are recordable. Now the bad news, the criteria for determining the recordability of an injury are strict and in the majority of cases, if the injured person receives treatment beyond “first aid”, the injury will more than likely be a recordable injury. OSHA defines “First Aid” as any one-time treatment, and any follow-up visit for the purpose of observation, or minor scratches, cuts, burns, splinters, and so forth, which do not ordinarily require medical care.

OK, so what does “Recordable” mean. OSHA defines recordable as any occupational injury or illness which results in:

1. Fatalities, regardless of the time between the injury and the death, or the length of illness: or
2. Lost workday cases, other than fatalities, that result in lost workdays; or
3. Nonfatal cases without lost workdays which result in transfer to another job or termination of employment, or require medical treatment (other than first aid) or involve: loss of consciousness or restriction of work or motion. This category also includes and diagnosed occupational illnesses which are reported to the employer but are not classified as fatalities or lost workday cases.

Sounds simple enough, however, there are many, many factors to consider when trying to determine if the circumstances of the injury fall into any of the three categories above. For example, let's say someone receives a puncture wound, they go to an urgent care facility, receive a tetanus shot, and for some reason, is given a prescription to have filled. The person was able to perform the duties he/she performed prior to the injury (no restrictions) and never missed any time from work. Is this injury recordable? Yes, it is recordable but probably not for the reason you may think it is.

Is it recordable because the person received care at the urgent care facility, thus, it was beyond first aid treatment? No, such one time treatment, and even a follow-up visit for the purpose of observation is considered first aid even though provided by a physician or registered professional.

OK, but he received a tetanus shot, that must be beyond first aid treatment so that's why it's recordable. Wrong. OSHA specifically states within their recordkeeping guidelines that tetanus immunizations are considered first aid treatment.

So, the reason the injury would be recordable - because the person received a prescription drug! This would be considered treatment beyond the initial day of injury and the medication can only be prescribed by a physician.

Now that we know what a recordable injury is, what is an “reportable” injury? This is a term often confused with recordable. OSHA does not recognize nor define a reportable injury. **ALL injuries are reportable**, which means, all injuries, no matter how slight or minor, are to be “reported” to your Foreman and in turn, reported to the office. A determination will be made as to the “recordability” of the injury in accordance with the OSHA recordkeeping requirements.

All recordable injuries are logged onto the OSHA 300 form which is required to be posted at the jobsite between February 1 and April 30 of each year. The logs must be made available to OSHA upon request. Information from this log (in combination with the number of hours worked per year) is used to calculate recordable and lost workday incident rates which can be compared to national averages and those rates of other contractors within industry specific categories. Obviously, more recordable and lost workday injuries will result in higher incident rates. Owners and/or General Contractors/Construction Managers may not accept bids from contractors whose incident rates are above self imposed levels.

Incident rates are determined by multiplying the number of incidents by 200,000 (which reflects 100 full time workers working 40 hours per week for 50 weeks per year), by the number of hours worked. By using this formula, one can equally compare a contractor working 1 million hours a year to a contractor working 300,000. In reality what this means is the contractor working fewer hours must have fewer recordable injuries in order to keep their incident rates low. Typically, in order for a contractor working 200,000 hours or less per year to maintain an incident rate at or below national averages, they must not have any more than 3 recordable injuries per year, depending on their industry.

The number of injuries (and the cost of the injuries) also determines a companies EMR or Experience Modification Rate. This rate is also used for comparison to other contractors and is a factor in calculating insurance rates, but this is a whole other subject.

What is the best way to avoid having to determine if an injury is “recordable” or not? You guessed it, prevent the injury from occurring.



WORKERS COMPENSATION FRAUD



Workers Compensation Fraud is taking money out of your paycheck. Fraud costs jobs, causes higher prices, and effects you, your family, friends and neighbors. If you have any information that could assist us in stopping fraud, do the right thing, contact Michael Hudgins at our Twinsburg, Ohio office with any information you may have. Confidentiality will be maintained.

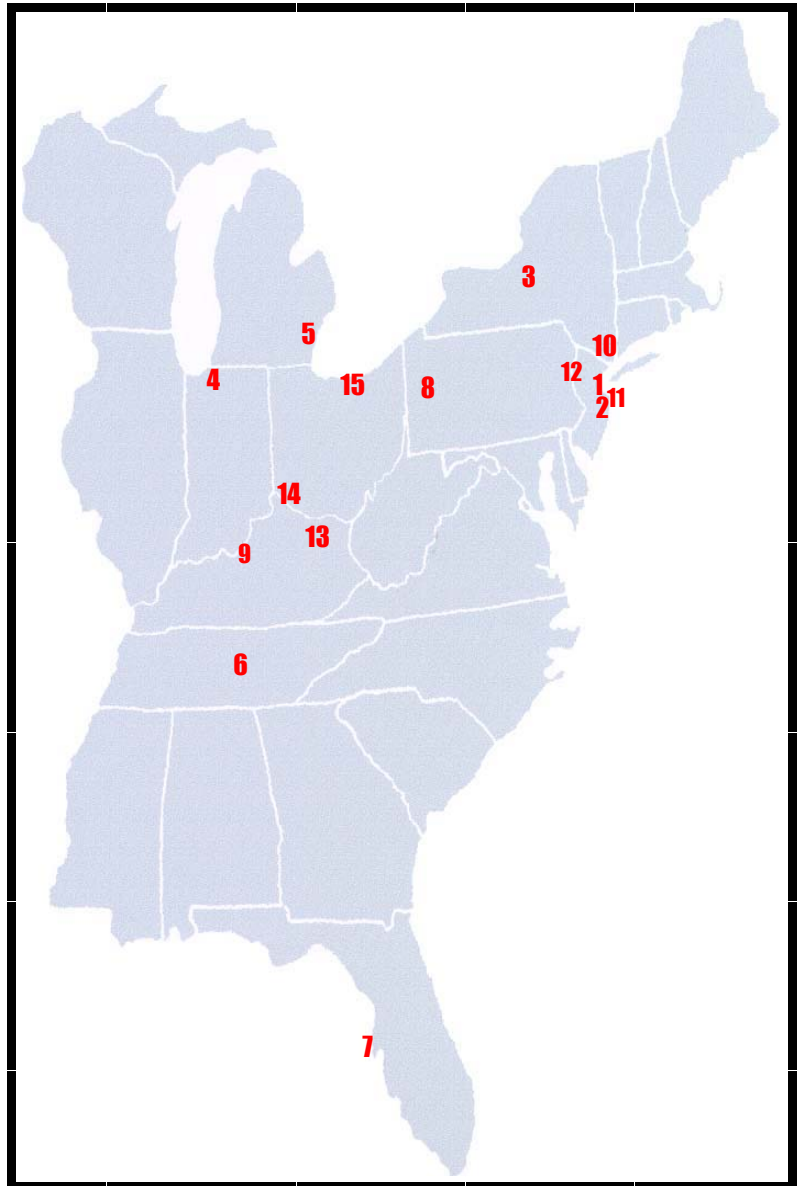
Projects Under Construction

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| <p>1 Essex College PG
Newark, New Jersey
Foreman: Jim Allen</p> <p>2 Jersey Shores PG
Neptune, New Jersey
Foreman: Bob Nelson Jr.</p> <p>3 Upstate Medical Center PG
Syracuse, New York
Foreman: Dave Schlaufman</p> <p>4 New Edison Lakes Hospital
Miahawaka, Indiana
Foreman: Joe Fontaine</p> <p>5 Motor City Casino PG
Detroit, Michigan
Foreman: Monte Owczarzak</p> <p>6 Murfreesboro MOB
Murfreesboro, Tennessee
Foreman: Karl Schneider</p> <p>7 All Children's Hospital
St. Petersburg, Florida
Foreman: Don Phillips</p> <p>8 Nordstrom
Pittsburgh, Pennsylvania
Foreman: Mark Derus</p> <p>9 Baptist Hospital Eastpoint
Louisville, Kentucky
Foreman: Gabe Wentworth</p> <p>10 Rego Park PG
Queens, New York
(January 2008)</p> <p>11 Golden Triangle PG
E. Brunswick, New Jersey
(January 2008)</p> | <p>12 Bergentown PG
Paramus, New Jersey
Foreman: Mike Hart
(January 2008)</p> <p>13 Morehead Space Center
Morehead, Kentucky
(January 2008)</p> <p>14 Kenwood Town Place
Cincinnati, Ohio
(January 2008)</p> <p>15 Cleveland Clinic
Cleveland, Ohio
(February 2008)</p> |
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on precastservices.com for more
information relating to the
project or subject matter covered
within this newsletter.



Have a Safe and Happy Holiday Season!

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